

RFP062/2024 BRIEFING SESSION FOR RECRUITMENT OF A TRANSACTION ADVISOR TO REVIEW AND UPDATE THE NON-REVENUE WATER PERFORMANCE BASED CONTRACT (NRW-PBC) FEASIBILITY STUDY FOR THE ETHEKWINI PHOENIX, INDANDA, NTUZUMA AND KWAMASHU (“PINK”) AREA.

Date: 07 January 2025
Attention: Prospective Bidders
From: DBSA SCM

RFP062/2024 - CLARIFICATION

1 Available Project information documents

Question / Request

During the briefing session it was noted that the existing previous study/ies will be made available to the Preferred Bidder.

Response

To this end, the Development Bank of Southern Africa (“DBSA”) and the eThekweni Metropolitan Municipality (“eThekweni” or “City”) (“Parties”) have considered the Prospective Bidders’ (“Bidders”) request to avail the previous study/ies. Therefore, the Parties wish to notify the Bidders that the scope contained in the Request for Proposal (RFP062/2024) has been developed considering the information from the previous assessment report / feasibility study, which provides a transparent guidance and baseline for all Bidders for responses and evaluation thereof. Additionally, it is expected that the Bidders’ provide the clear and innovative methodology that will be used as the evaluation criteria. This is to ensure that the Bidders’ have the requisite knowledge and experience in conducting Bankable Feasibility Studies (“BFS”) for Non-Revenue-Water (“NRW”) projects.

At high level, some of the existing studies that will be issued to the Preferred Bidder are but no limited to:

- (i) the eThekweni NRW pilot field assessment and design report (2021) / feasibility study,
- (ii) 2019-25 year Masterplan,
- (iii) 2017 WC/WDM Strategy,
- (iv) 2023 Turnaround Strategy, and
- (v) any other documents that the Preferred Bidder will require as part of the BFS.

To note is that the Parties follow the Public Finance Management Act (“PFMA”) and Municipal Finance Management Act (“MFMA”) to ensure transparency. Therefore, the Bidders’ can be assured that the scope as contained in the RFP062/02024 does not give any Transaction Advisor an advantage. Thus, the relevant information has been provided in the scope provide the same baseline (technical, financial, environmental, institutional & governance, legal & regulatory etc.) for adequate responses including pricing schedule.

2 Expert project list Question / Request

We understand that each expert is required to provide a list of projects exceeding the value of R100 million in specific sectors relevant to their role. Kindly confirm whether this requirement applies to the value of each individual project or to the total combined value of selected relevant projects. If it

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is the latter, please clarify whether every project listed must exceed R100 million or if it may include a selection of projects with varying values.

Response

Each expert is expected to provide at least 5 projects with the minimum value of R100 million (capital expenditure value) each not consolidated projects *i.e. Project No1: value R100m, project name, work packages description, client, role /responsibility of the expert, Project No.2 value R100m.....etc.*

Additionally, kindly refer to special emphasis in Tabel 4 Evaluation Criteria: **“NB: Only a list of projects with a project value of R 100 million or above that will be considered. (Please refer to projects template in Annexure A)”**.

3 SAQA Qualification

Question / Request

We note that experts are required to submit SAQA certificates. Given the emphasis on including both local and international resources, we anticipate challenges in obtaining SAQA certificates for international experts during the festive season, particularly for those who do not already hold them. We kindly request a review of this requirement to accommodate such cases.

Response

Considering the SAQA process, allowance has been made for the international experts wishing to submit the proposal/s to provide proof that they have submitted the request for qualification conversion for consideration. Therefore, you are expected to provide the NQF level equivalent for ease of evaluation.

4 Clarification and Submission datelines

Question / Request

We note that the clarification period ends on 14 January 2025, just three days prior to the proposal submission deadline. To ensure adequate time for amending our proposal based on responses to clarifications received after the festive season, we kindly request an extension of the submission deadline.

Response

The RFP was published on 25 November 2024 and briefing session held on 2 December 2024 (i.e. five (5) working days later). The Bidders' have been given until 17 January 2025 which is at least thirty (30) days working days which is considered more than sufficient for the Bidders' to acquaint themselves with the requirements of the RFP and preparation of submissions thereof. To note is that the 30 days excludes the seven (7) working days between 23 December 2024 and 3 January 2025.

Based on the above, unfortunately the request for extension of the submissions cannot be considered at stage as the Bidders' have been given sufficient time to consider the RFP and prepare the submissions before the dateline of 17 January 2024. Additional, the Parties are of the view that the Bidders' should not wait until 14 January to request clarification/s.

The Parties remain available and committed to consider any clarification questions until 14 January 2025 as per the RFP.