

Initial Sizing Questionnaire:

#	Questions	Answers
1	Number of Privileged Users in your environment ? <i>Privileged users means human users with domain account will be using PAM solution</i>	5
2	Are you interested in Cloud or OnPremise deployment of our Secert Server PAM Solution? Our PAM solution can be offered as true SaaS in the cloud or On-premise software install.	Cloud but must cover or support on premise services or account
3	Should you choose the on-premsie Secret Server PAM, do you want the Secret Server PAM implemented on your private or public cloud? Such as AWS, Azure or Google Cloud etc.	Azure
4	Are all targeted assets\servers reachable from where PAM server will be installed? If not, please mention the number of isolated sites (Isolated sites could be DMZ network with limited connectivity to the PAM server)?	They are reachable
5	Do you have a Vulnerability Management tool? If yes, do you want to integrate it with PAM? Please specify the vendor name.	Nessus Professional, and yes we would want to intergrate it.
6	Do you have a ITSM solution? If yes, do you want to integrate it with PAM to enhance audit in ITSM solution? Please specify the vendor name.	Cherwell, yes integration needed
7	Do you have an MFA solution? Do you want to integrate it with PAM? Please specify the vendor name	Yes, we use azure mfa, and will like to be intergrated
8	Do you have a SSO solution? If yes, Do you want to integrate it with PAM? Please specify the vendor name.	Azure. Yes integration can be implemented
9	What type of systems do you want to automatically discover Privileged accounts? (Active Directory, Linux, AWS, VMware etc)	Active Directory, Linux
10	Do you use thick clients with privileged account such as Oracle Toad, SQL Management Studio? If yes, please specifiy application name.	SQL Management Studio , SAP Gui,
11	Would you like the PAM to rotate Web Portal passwords? Please list the Web Portal(s) that you require password changing applied against?	No SAP FIORI IS SSO'ed Cherwell portal IS SAML
12	How do you access web applications? Directly from your laptop or via Jump Server?	Mixed access. Some are directly some like SAP FIORI have jump server on the azure
13	How do you access network devices? Using with local accounts or AD accounts with TACACS or other technologies.	Using local accounts and AD accounts with TACACS
14	How do you access Linux devices? Using with local accounts, SSH keys or AD accounts with AD bridging.	Local accounts
15	Do you what to offer Zero Trust Network Access (ZNTA) for 3 rd Parties\external contractors via a solution of VPNless remote access (RAS) connectivity?	No

15.a	If yes, what is the maximum amount of concurrent sessions that our VPNless system would need to manage at any point in time for these 3 rd Parties\external contractors?	N/A
16	subscription Licencing and Support, how many years (1 to 3 years)?	3 yr
17	Do you need Professional Services to implement the solution?	yes
18	Do you require the application to support Multi-Language? (Yes / Only English)	Only English
19	How many administrators requires access to manage the passwords?	5
20	How many number of keys are required to be managed?	We have +-300 service accounts/system accounts including admin accounts all considered privileged. and about 700 normal end user accounts.
21	Required License Type (Annual/Perpetual)	perpetual
22	Number of Years for Annual Maintenance & Support (AMS), if Perpetual	3 years
23	Please indicate number of Windows servers for Least Privileged to be licensed.	250
24	Please share a list of integration points like IGA, IDP, SIEM and MFA.	SIEM (LOGRYTHM) AZURE MFA ACTIVE DIRECTORY (ONPREMISE) ITSM (CURRENTLY CHERWELL) SAP SHAREPOINT SCCM SQL Oracle ONBASE Cisco Network Devices VIRTUALIZATION (E.g Nutanix, Hyper-v) Other services that may be implemented like inhouse solutions
25	What is the contract term length/period for the PAM software subscription that we need to quote for? (i.e. 12-months, 36-months, 60-months).	36 months
26	Is Least Privilege for Desktops part of the scope?	Main focus is server environment and server application and services. Desktop is optional
27	Is the training requested expected to come from the PAM OEM or the awarded Partner?	Awarded Partner
28	how many administrator licenses you anticipate needing for this project?	5
29	Please indicate number of asset-based licenses vs. named users	5 named users

		300 assets (Inclusive of network devices)
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